



Case study



JetAdvice took us to the next level

Claranet has improved the quality and reliability of the incoming printer fleet data and realized their growth targets.

“ There is no doubt that JetAdvice took our MPS offerings to the next level. - *João Martins* ”

Claranet, former ITEN, joined EuroForm and JetAdvice Manager in January 2016. Prior to the decision to go with JetAdvice Manager, the partner completed a thorough process of comparing and testing three different printer fleet management solutions.

João Martins, Printing Solutions Manager at Claranet, highlights data quality and reliability as two of the decisive factors in choosing JetAdvice Manager:

“Since we started working with JetAdvice Manager, EuroForm has helped us provide a better and more efficient management of our MPS contracts.

We simply get more precise and easier available printer fleet data to base our business on. Not to mention the ease of use and possibilities for automation in JetAdvice Manager that has reduced the number of manual tasks during the work day”.

In JetAdvice Manager, Claranet has found the solution they were looking for in order to realize their growth ambitions on the Portuguese market of providing Managed Print Services.

“There is no doubt that JetAdvice took our MPS offerings to the next level when it comes to the quality and reliability of printer fleet data”, João Martins says.

Claranet Portugal

In May 2017 ITEN was acquired by Claranet thus integrating with an international group and expanding their portfolio and capacity.

Claranet has been recognized as a leader in Gartner Magic Quadrant for Managed Hybrid Cloud Hosting, Europe 2017, based on their completeness of vision and ability to execute.

claranet
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